

TLG MANAGEMENT PARTNERS

FARMLAND INVESTMENTS IN SOUTH AMERICA & PORTUGAL



A PRIVATELY-HELD, INDEPENDENT INVESTMENT, ASSET MANAGEMENT AND OPERATING PLATFORM FOCUSED ON AGRICULTURE IN SOUTH AMERICA AND PORTUGAL



OUR FOOTPRINT WHO ARE WE? We are a wholly owned subsidiary of FJ Capital Partners, a European investment firm managing real assets in the agriculture, real estate and CAPITAL PARTNERS renewable energy sectors. WHAT DO WE DO? We invest institutional capital in prime agricultural farmland assets and manage them on behalf of our clients. We oversee investments representing over 100,000 ha distributed across 21 properties in Argentina, Brazil, Paraguay, Uruguay and Portugal. 50,000 ha of these correspond to direct investments in ten farms in Uruguay and Paraguay, which we operate with our teams to produce soybean, rice and beef. The balance are indirect investments in agricultural operations which we manage on behalf of our clients. Direct operation / production WHO ARE OUR CLIENTS? Investment management Local presence / offices We work with a range of sophisticated international investors, including institutions, private equity funds, family offices

and high net worth individuals.

TLG COMBINES STRONG INSTITUTIONAL OVERLAY WITH DEEP LOCAL OPERATING CAPABILITIES



CENTRALISED MANAGEMENT -

Ensures strong institutional overlay across TLG Management Partner's separately managed accounts

Drives strategy and business development, and optimises resources allocation

Supports local teams and generates synergies

✓ Strategy and business development

- ✓ Investment sourcing and execution
 - ✓ Governance
- ✓ Administration, financial control & reporting
 - ✓ Legal, regulatory & tax compliance
 - ✓ Investor relations
 - ✓ Asset disposals

✓ Market intelligence & investment sourcing

- ✓ Auditing, baselining & planning
- ✓ Production & commercial management
 - ✓ Infrastructure management
 - ✓ Tenant management
 - ✓ Legal, regulatory & tax compliance
 - ✓ Administration

IN-COUNTRY OPERATIONS

Local teams with deep sector expertise and experience managing prime agricultural farmland in South America oversee the day-to-day operation of our properties

Local teams operate independently within well defined criteria that are specific to each separately managed account

SERVICES

TLG WE PROVIDE LOCALLY A RANGE OF INVESTMENT, ASSET MANAGEMENT AND OPERATING SERVICES TO LOCAL & FOREIGN INVESTORS



SERVICES

WE PROVIDE LOCALLY A RANGE OF INVESTMENT, ASSET MANAGEMENT AND OPERATING SERVICES TO LOCAL & FOREIGN INVESTORS (CONT'D)

OVERVIEW OF SERVICES PROVIDED

1 Investment sourcing & execution	We source proprietary investment opportunities for our clients and manage execution of transactions from due diligence through to closing.
2 Auditing, baselining & planning	Whether acquiring a property or taking over the management of an existing investment, we initiate all our engagements by carrying-out a comprehensive month-long auditing, baselining and planning process, that will ensure a smooth transition and set the stage for the reorganisation of farm-level activities.
3 Production & commercial management	We address the issues identified during due diligence, auditing, baselining & planning, to improve production and commercial management, drive operating and economic performance and, consequently, increase the value of the properties we manage.
4 Infrastructure management ■←●	We monitor and ensure the integrity of the properties we manage by recommending and overseeing the implementation of individual maintenance activities and the replacement or disposal of fixed assets, as required.

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SERVICES

WE PROVIDE LOCALLY A RANGE OF INVESTMENT, ASSET MANAGEMENT AND OPERATING SERVICES TO LOCAL & FOREIGN INVESTORS (CONT'D)

OVERVIEW OF SERVICES PROVIDED

Tenant Management	We renew existing lease agreements and, in case of termination, procure new lease agreements with creditworthy counterparties, managing the contracting process and ensuring contractual terms are watertight. We supervise the properties' tenants and ensure they comply with all their contractual obligations.
6 Administration	We operate and maintain the bank accounts necessary for the day-to-day operation of the properties, oversee the work of third-party accountants and auditors, and ensure appropriate reports are distributed to our clients in a timely manner.
	We also oversee the work of third-party legal and tax advisors to ensure full legal, regulatory and tax compliance.
	We provide a range of additional administrative services including overseeing all third parties involved with the properties (e.g. technical, legal, and tax advisors, auditors, banks, contractors, commercial counterparties, government authorities), entering into contracts on behalf of the properties, and dealing with and replying to all applicable correspondence and other communications.

Asset disposal



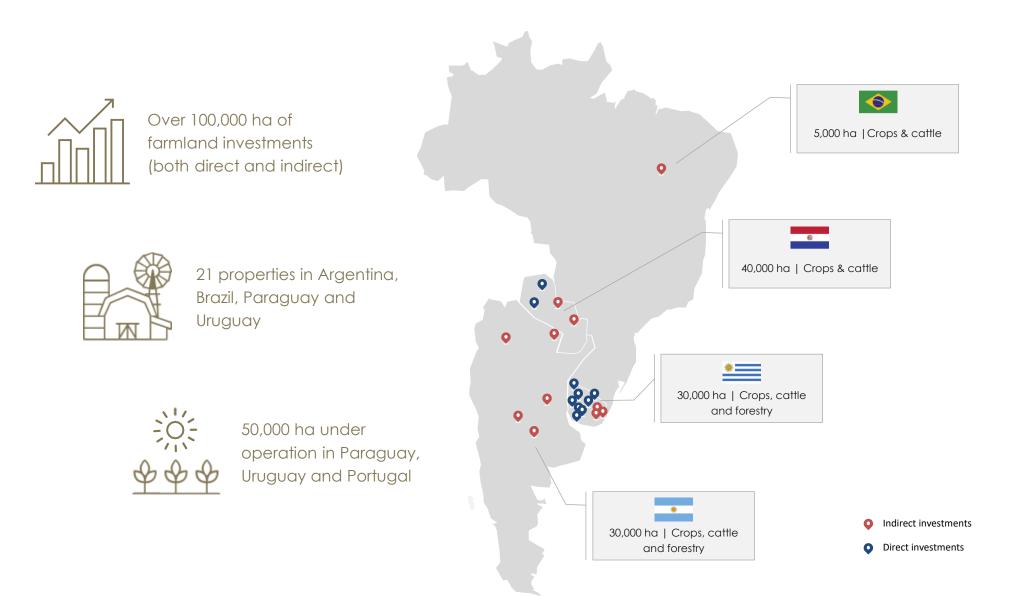
We manage the disposal of assets to ensure a timely sale of the properties at the best possible price achievable under prevailing market conditions.

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PORTFOLIO

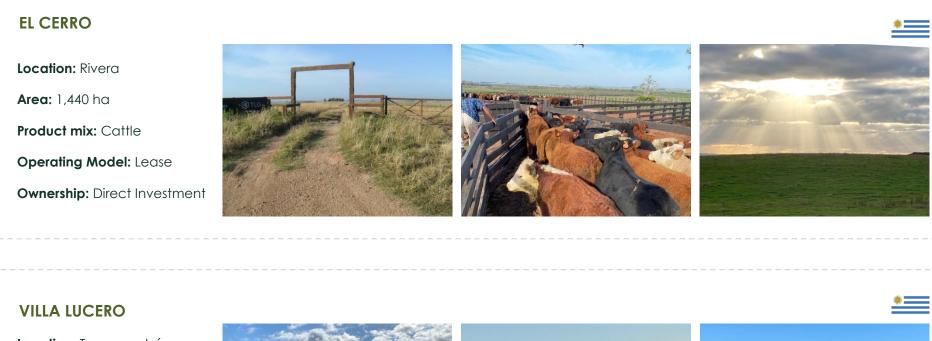
WE MANAGE INVESTMENTS REPRESENTING OVER 100,000 HA OF PRIME AGRICULTURAL FARMLAND IN SOUTH AMERICA







PORTFOLIO OVERVIEW



Location: Tacuarembó

Area: 9,004 ha

Product mix: Cattle

Operating Model: Production





PORTFOLIO OVERVIEW (CONT'D)



EL CASTILLO

Location: Salto

Area: 1,895 ha

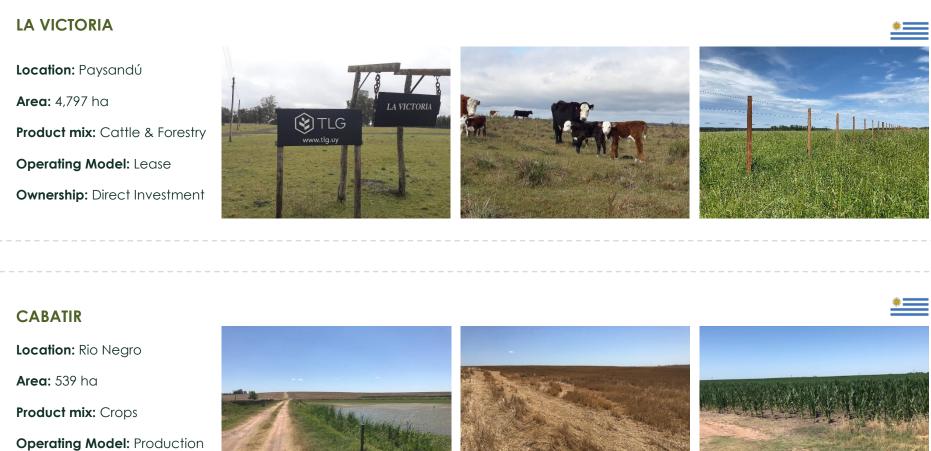
Product mix: Cattle

Operating Model: Lease





PORTFOLIO OVERVIEW (CONT'D)







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PORTFOLIO OVERVIEW (CONT'D)

LA PILARICA

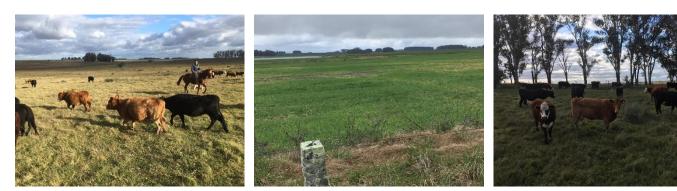
Location: Soriano

Area: 424 ha

Product mix: Crops

Operating Model: Lease

Ownership: Direct Investment



EL TAURO

Location: Rio Negro

Area: 349 ha

Product mix: Crops

Operating Model: Lease





PORTFOLIO OVERVIEW (CONT'D)

DON GASTÓN

Location: Central Chaco

Area: 10,500 ha

Product mix: Cattle

Operating Model: Production

Ownership: Direct Investment



YACYRETÁ

Location: Alta Paraguay Area: 19,800 ha Product mix: Cattle Operating Model: Production Ownership: Direct Investment



ABOUT TLG MANAGEMENT PARTNERS

OUR TEAM HAS EXTENSIVE EXPERIENCE MANAGING REAL AGRICULTURE ASSETS IN SOUTH AMERICA AND PORTUGAL





FRANCISCO ROQUE DE PINHO Principal – Investments & Business Development

Prior to founding FJ Capital Partners and TLG Management Partners, Francisco was the London-based CEO of Union Group International, where he also cofounded Union Energy Group, a Peruvian hydropower project developer, and ICC Labs, a leading South American

medical Cannabis producer. Previously, Francisco led Plane Tree Capital, a renewables-focused FCA-regulated investment firm, which he co-founded in 2007 and sold to Union Group International in 2011. Earlier in his career, Francisco worked in private equity at Carbon Capital Markets, management consulting at Booz Allen Hamilton, and capital markets at Edmond de Rothschild Group and Banco Icatu in London, Geneva and Rio de Janeiro.

Francisco holds an MBA from INSEAD and a bachelor's degree in Business and Economics from École des Hautes Études Commerciales de Lausanne.

Francisco speaks fluent English, Portuguese, Spanish and French.



JOAQUIN LABELLA

Principal – Asset Management & Operations

Prior to co-founding FJ Capital Partners and TLG Management Partners, Joaquin was a senior investment manager at Union Group International in London, where he focused on renewable energy and agriculture investments in South America and Portugal.

While at Union Group, Joaquin played a key role in developing a 250 MW portfolio of run–of-river hydropower projects in Peru, including 53 MW with long term, USD-denominated power purchase agreements. Joaquin led the financing and construction of 28 MW, raising equity from institutional investors and assembling a consortium of senior lenders composed of leading development finance institutions.

Previously, Joaquin worked in consulting at CPA Ferrere, and treasury management at Conaprole, in Uruguay.

Joaquin is a CPA and CFA Charterholder, and holds a master in finance from Universidad de Montevideo.

Joaquin speaks fluent English, Spanish and Portuguese.

OUR TEAM

OUR TEAM HAS EXTENSIVE EXPERIENCE MANAGING AGRICULTURE ASSETS IN SOUTH AMERICA AND PORTUGAL (CONT'D)





TOBÍAS OBIGLIO

Senior Associate

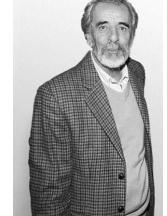
Prior to joining TLG Management Partners as Senior Associate, Tobías was an Analyst in the Corporate Finance and M&A team of YPF, a vertically integrated Argentine energy company. While there, Tobías had the opportunity to work on, among other transactions, the landmark acquisition by YPF

of C.T. Barragán, a 567 MW thermal power plant that required structuring a US\$170 million five-bank syndicated loan.

Prior to YPF, Tobías was an Analyst in the Latin America Investment Banking team of Credit Suisse, where he advised corporate clients on mergers and acquisitions, financing, debt capital markets and equity capital markets transactions.

A CFA Level II candidate, Tobías holds a Master's degree in Finance from Universidad de San Andrés and a Bachelor's degree in Economics from Universidad del CEMA, both in Buenos Aires, Argentina.

Tobias speaks fluent English and Spanish, and is proficient in Portuguese.



EDGARDO CARDOZO

Operations - Uruguay

Edgardo Cardozo is a former Vice Minister of Agriculture in Uruguay.

Before joining TLG Management Partners as Senior Adviser, Edgardo worked with a broad range of companies investing or operating in the agriculture sector in Uruguay, including Union Agriculture

Group (a farmland investor/operator at the time listed on the Montevideo Exchange) where he was a member of the board and technical advisor from inception in 2008 through to 2016.

Edgardo holds a Ph.D. in Animal Science from Michigan State University and a Bachelor's Degree in Agronomy from Universidad de la República.

Edgardo speaks fluent English, Spanish and Portuguese.

OUR TEAM

OUR TEAM HAS EXTENSIVE EXPERIENCE MANAGING AGRICULTURE ASSETS IN SOUTH AMERICA AND PORTUGAL (CONT'D)





DIEGO JEREZ

Operations - Paraguay

Before joining TLG Management Partners, Diego was involved in agribusiness in Uruguay and Paraguay, where he led the placement and management of more than 80,000 ha of farmland dedicated to cattle, sheep, dry crops and forestry.

Diego holds a PhD in Business Administration from SMC University in Switzerland and a bachelor's degree in Farm Management from Facultad de Ciencias Agrarias of Uruguay, where he graduated Summa Cum Laude.

In addition, Diego completed several farm management courses at Lincoln University in New Zealand and agricultural economics at Minnesota State University in the USA.

Diego speaks fluent English, Spanish and Portuguese.



IULE ARRUDA Business Development – Brazil

Before joining TLG Management Partners, lule worked with a broad range of companies focused on Agribusiness, Renewable Energy, Real Estate, Clean Technology and Environment in Latin America and Europe.

Previously, lule was Executive Director of Petribu Group, a Brazilian family group operating in agribusiness for more than 280 years. Earlier in his career, lule worked in private equity at Carbon Capital Markets, a London-based firm and sat on the board of directors of two portfolio companies in Mexico and one in Brazil. lule is also a co-founder of ARCHIPEL, a strategic sustainability solutions firm in Brazil.

Iule is a lawyer specialized in Environmental Law and holds a Master's degree (LLM) in Energy and Environmental Law from the Katholieke Universiteit Leuven, Belgium.

Iule speaks fluent English, Portuguese and Spanish.

TLG

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