



THE ALTERNATIVE INVESTMENT COMPANY

Aquila Capital develops innovative investment solutions for institutional investors worldwide. Since its founding in 2001, the owner-managed company has acted as a trustee for its clients and follows a holistic approach in the management of customized real and financial assets.

The Aquila Group's customers primarily consist of institutional investors in Europe and Asia. More than 350 employees at fourteen locations around the world work on executing efficient investment strategies in the form of fund structures and individual mandates. The Aquila Group includes both Aquila Capital Investmentgesellschaft mbH, licensed by the German Federal Financial Supervisory Authority (BaFin) as a capital management service company in Germany, and Alceda Fund Management S.A., authorised by the CSSF as an AIFM and UCITS management company.

For our office in **Madrid** we are looking for a

Development Director Energy & Infrastructure (f/m/d) - Spain

Your responsibilities

- Develop and execute the strategy for greenfield projects and acquisition targets
- Manage a team of subject matter experts in support of advancing projects
- Commission studies and reports (e.g., wind/solar resource and energy) and apply results to modify & enhance project viability
- Secure key development assets needed for utility-scale renewable energy projects, including site control, interconnection, and permits at the federal, state, and local levels
- Work with Origination team in support of bid strategy, financial modeling and analysis, creation of proposals, and offtake negotiation and execution.
- Oversee project budget, schedule, and financial pro forma to ensure project success
- Manage and oversee internal and external resources in the process of structuring, negotiating and closing project transactions including offtake agreements, site leases, and EPC contracts
- Analyze and interpret regulations, policies, competitive landscape, power markets, input prices, and other market data to drive development activities and enhance company's overall strategy

Your qualifications

- Preference for prior experience in energy project development, ideally in solar, wind, and/or energy storage, demonstrating a track record for successfully executing complex transactions
- Strong project management skills with experience managing multiple large teams on simultaneous projects
- Ability to prioritize tasks and effectively manage competing deadlines
- Demonstrated ability to accurately assess and allocate risk in contracts and financing agreements
- Detail oriented with a strong sense of personal responsibility and ownership of work product
- Ability to speak effectively in public and strong interpersonal skills
- Highly driven and hard working individual with high standards for themselves and others
- Strong interest in renewable energy and ability/willingness to drive project progress
- Desired traits and skills: effective and clear communication, collaboration/teamwork, initiative, adaptability/flexibility, creativity and entrepreneurial spirit, planning/organizing, budgeting, strong analytical and quantitative skills, and understanding the business and competition
- High level of English.
- Geographic and travel availability within Iberia and sporadically to Hamburg

Your prospects

The Aquila Group is a future-oriented company that combines focus, far-sightedness, ambition and independent entrepreneurial responsibility with team spirit and an outstanding corporate climate to create synergies. Combined with our employees' talents, these synergies are the key to the long-term success of our company.

- Company events for cross functional team exchange: Welcome Day (Early Bird), regular afterworks, summer and Christmas parties as well as team offsites
- Internal training opportunities (e.g. Brownbag sessions and language courses)
- Location in the city centre in a modern office building
- Employee benefits: Free drinks and fresh fruits

We look forward to receiving your complete application, including your salary expectations and earliest start date, via our application system on www.aquila-capital.de/career