

Press Release

Aquila Capital launches pan-European Energy Efficiency Strategy and closes first investment

- **Aquila Capital Energy Efficiency Strategy focuses on energy efficiency projects in the private and public sector**
- **First investment in street lighting in Italy closed in November 2020**
- **Aquila Capital has established a dedicated energy efficiency team with strong deal sourcing capabilities and proven investment experience**

Hamburg, 09 November 2020 – The Hamburg-based real asset specialist Aquila Capital launches the Aquila Capital Energy Efficiency Strategy, focussing on investments in small to medium sized energy efficiency projects in the private and public sector. The geographical focus will be on Europe. Through the investments, Aquila Capital actively contributes to the achievement of the European Union’s energy and climate targets for 2030 and strengthens its commitment to responsible investing.

As first investment, a street lighting project in Italy has been closed in November 2020. The project’s objective is to replace and operate street lighting systems under long-term concession agreements within a cluster of eight municipalities in central Italy. The project’s return is driven by cost savings through the substitution of existing lighting systems with LED lamps, a proven technology, resulting in energy consumption reduction between 60 and 70 percent.

Aquila Capital’s dedicated energy efficiency investment team has extensive experience and a proven track record in sourcing and structuring more than 30 energy efficiency projects with highly attractive risk-adjusted returns across a broad range of sectors and technologies.

Roman Rosslenbroich, co-founder and CEO of the Aquila Group, says: “In our day-to-day interactions with institutional investors we see a substantial and continuous appetite for European energy efficiency investments. By expanding our renewable investment strategy to energy efficiency, we can build on our existing expertise in renewables and real estate to offer investors meaningful investment opportunities. Our investments are characterized by an attractive and stable risk return profile due to largely contractually fixed cash flows and very limited exposure to fluctuations in the financial markets.”

Franco Hauri, Senior Investment Manager, Energy Efficiency Team, says: “Unlike other investors in the market, our strategy focuses on financing not just large multi-million projects but also on financing small and medium size energy efficiency projects for industrial and commercial companies or public entities and implementing these projects in partnership with experienced project development companies, including Energy Service Companies, global technology suppliers and installation companies.”

Going forward, the strategy’s portfolio will be highly diversified by sector, counterparty, and project type. Further examples of energy efficiency investment opportunities include the installation of biomass heating systems, ventilation technologies, block-type thermal power stations or roof-mounted photovoltaic plants for self-consumption.

Further information on the investment strategy can be found [here](#).

About Aquila Capital:

Aquila Group is a leading investment manager in real asset solutions. Its sustainable investment strategy focuses on investments in renewable energy, energy efficiency, infrastructure, residential real estate, green logistics as well as timber and agriculture. Founded in 2001 as one of the first German alternative investment firms, Aquila Group currently manages EUR 11.1 billion for institutional investors worldwide (as of 30 June 2020).

Over the last decade, Aquila Group has built a truly pan-European asset portfolio with investments in the renewable energy sector amounting to a total capacity of 6.5 GW and over 2 million square meters of sustainable real estate and green logistics projects completed or under development. Through its investments, Aquila Group is committed to contributing to the European energy transition.

To create value for its investors, Aquila Group employs a fully integrated investment and asset management approach. With 14 offices in 12 countries, Aquila Group’s dedicated expert investment teams draw on their sector networks and experience to screen, develop, finance, manage and operate investments along the entire value chain.

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